# **BALANCE SHEET**

From January 1 to December 31, 2014

| <u>Code</u> | ITEMS  | 31/12/2014     | 30/12/2013      |
|-------------|--|----------------|-----------------|
|             | ASSETS<br>Fixed Assets                         | -              | -               |
| 010         | Intangible assets- shop                        | -              | -               |
| 010         | Intangible assets- Shop                        | -              | -               |
| 014         | Tangible assets                                | 1,342,575,590  | 1,597,551,602   |
| 028<br>028a | Depreciable assets                             | (941,943,340)  | (1,161,133,352) |
| 028a<br>040 | Financial Assets                               | 7,475,130,000  | 7,161,050,000   |
| 040<br>044  | Total assets (I)                               | 7,875,762,250  | 7,597,468,250   |
| 044         |  | 7,875,702,250  | 7,397,400,230   |
|             | Current assets (II)                            |                |                 |
| 050         | Stock of raw materials                         | 1,383,118,181  | 638,335,112     |
| 060         | Stock of goods                                 | -              | -               |
| 064         | Advances, repayment under orders               | -              | -               |
| 068         | Repayment under order                          | -              | -               |
| 072         | Other payables                                 | 4,679,604,822  | 2,098,434,318   |
| 084         | Cash in bank                                   | 6,437,987,806  | 4,513,082,595   |
| 088         | Cash on hand                                   | 13,305,729     | 16,164,102      |
| 092         | Prepaid expenses                               | -              | -               |
| 096         | Total II                                       | 12,514,016,538 | 7,266,016,127   |
|             |  |                |                 |
| 110         | TOTAL (I+II)                                   | 20,389,778,788 | 14,863,484,377  |
|             | LIABILITIES & EQUITY                           |                |                 |
|             | Ownership                                      |                |                 |
| 120         | Social or individual capital                   | 6,243,542,392  | 6,243,542,392   |
| 120         | Difference from revaluation                    | 0,2+3,3+2,372  | 0,2+3,3+2,372   |
| 124         | Legal provisions                               | _              | _               |
| 130         | Regulated provisions                           | _              | -               |
| 130         | Other provisions                               | _              | -               |
| 132         | Carried to new accounting year                 | 7,569,920,494  | 7,230,754,197   |
| 136         | Current year result                            | 5,328,958,863  | 339,166,297     |
| 140         | Regulated provisions                           | -              |                 |
| 142         | Total ownership (I)                            | 19,142,421,749 | 13,813,462,886  |
|             |  |                | - , , - ,       |
|             | DEBTS  |                |                 |
| 154         | Provision for risks and expenses               | -              | -               |
| 156         | Loan and dept                                  | -              | -               |
| 164         | Advances and repayment under order in progress | -              | -               |
| 166         | Suppliers and related accounts                 | -              | -               |
| 172         | Other debts                                    | 1,247,357,039  | 1,050,021,491   |
| 174         | Prepaid profit                                 |                |                 |
| 176         | Total II                                       | 1,247,357,039  | 1,050,021,491   |
| 180         | Total (I+II)                                   | 20,389,778,788 | 14,863,484,377  |
| 100         | HCMC Date December 31, 2014                    | 40,507,110,100 | 17,000,707,07/  |
|             | HCMC Date December 51, 2014                    | -              | -               |

DIRECTOR

# **OPERATION RESULT**

From January 01 to December 31, 2014

| Description                                | N m 2014                         | N m 2013  |
|--|----------------------------------|---|
| INCOME                                     |                                  | -   |
| Sale of product                            | 2,810,789,784                    | 2,440,454,329   |
| Sales of product                           | 2,808,119,784                    | 2,437,724,329   |
| Sales of assets                            | 2,670,000                        | 2,730,000   |
| Sales of services                          | -                                | -   |
| Difference in re-assessment of assets      | -                                | -   |
| Subsidy                                    | 19,083,051,819                   | 13,299,716,410  |
| Subsidy from Sponsor                       | 18,943,650,119                   | 13,247,330,310  |
| Other subsidy                              | 139,401,700                      | 52,386,100  |
| Financial profits                          | 305,730,204                      | 360,067,833   |
| Difference of exchange rate                | 9,550,556                        | 72,424,306  |
| Interest from bank                         | 25,407,148                       | 31,584,027  |
| Interest fro credit activities             | 270,772,500                      | 256,059,500   |
| Total of income                            | 22,199,571,807                   | 16,100,238,572  |
| EXPENSES                                   | -                                | -   |
| Purchase of material and provision         | 3,170,212,835                    | 3,117,196,970   |
| Purchase of material                       | 2,951,573,407                    | 2,727,447,123   |
| Purchase of other material, fuel           | 162,548,000                      | 323,148,450   |
| Purchase of energy                         | 56,091,428                       | 66,601,397  |
| External services purchase                 | 5,783,518,069                    | 5,592,410,875   |
| Location                                   | 137,761,800                      | 139,154,600   |
| Reparation expenses                        | 777,547,868                      | 746,987,467   |
| Training, stationary & research expenses   | 4,477,938,611                    | 4,240,032,130   |
| Other External services purchase           | 390,269,790                      | 466,236,678   |
| Other moving & services                    | 290,346,312                      | 302,961,185   |
| Staff expenses                             | 6,888,193,414                    | 6,156,426,433   |
| Other managerment expenses                 | -                                | -   |
| Financial expenses                         | 1,821,212                        | 3,017,062   |
| Assets liquidation expenses                | -                                | -   |
| Exchange rate differences                  | 135,302,102                      | -   |
| Special expenses                           | 387,100,000                      | 411,691,500   |
| Lost sale assets expenses                  | 214,119,000                      | 177,368,250   |
| Total of expenses                          | 16,870,612,944                   | 15,761,072,275  |
|  | -                                | -   |
| RESULT OF OPERATION                        | 5,328,958,863                    | 339,166,297   |
| profit taxes                               | -                                | -   |
| PROFITS/LOSS                               | 5,328,958,863                    | 339,166,297   |
| Total of<br>RESULT<br>profit tax<br>PROFIT | expenses<br>Γ OF OPERATION<br>es | expenses         16,870,612,944           -         -           F OF OPERATION         5,328,958,863           es         -           YS/LOSS         5,328,958,863 |

HCMC Date December 31, 2014 DIRECTOR



UNION OF SCIENCE & TECHNOLOGY ASSOCIATIONS BINH THUAN PROVINCE (VUSTA) THIEN CHI CENTER COMMUNITY SUPPORT & DEVELOPMENT (TCC) 194 Bui thi Xuan – Phan Thiet – Viet Nam Tel/Fax:(062).839147 Email:thichico@vnn.vn www.thienchi.org

# NOTES OF FINANCIAL STATEMENT From 01/01/2014 to 31/12/2014

## 1. Organization characteristics

Structure of ownership: Thien Chi Center for community support and development (Thien Chi Center in short)

is a local non-profit organization, directly under The Union of Science and Technology Associations of Binh

Thuan province according to decision No.165 Q /LHH dated 8 Dec, 2005.

Scope of operation: consultancy, training, support and community development in rural areas.

Place of operation: Binh Thuan province.

#### 2. Forms of filling:

Using accounting software of WBILAN of COTE QUESTE-FRANCE to record all accounting transactions and

check the use of funds received from donors as stipulated in the Decision No.165Q /LHH dated 08/12/2005.

#### 3. Financial indicators:

The below financial indicators have been performed in Binh Thuan province:

#### 3.1 Operating assets

Assets include all working equipments whose values are over 30.000.000 VND.Certain obsolete and useless

assets are liquidated this year and others are allocated to depreciation.

|                                   |               |             |             | Unit : VND        |
|-----------------------------------|---------------|-------------|-------------|-------------------|
| At 31/12/2014                     | Beginning     | Increasing  | Decreasing  | Ending<br>balance |
| Assets and tools                  | 1,597,551,602 | 178,333,000 | 433.309.012 | 1.342.575.590     |
| At Thien Chi Office               |               |             |             |                   |
|                                   | 56,438,000    |             |             | 56,438,000        |
| At Duc Linh project               |               |             |             |                   |
|                                   | 11,142,000    |             | 3,300,000   | 7,842,000         |
| At Computer Centers Duc Linh      |               |             |             |                   |
|                                   | 83,229,000    |             | 16,219,000  | 67,010,000        |
| At Tánh Linh project              |               |             |             |                   |
|                                   | 43,040,000    |             |             | 43,040,000        |
| At Computer Centers Tanh Linh     |               |             |             |                   |
|                                   | 524,258,012   | 64,933,000  | 325,290,012 | 263,901,000       |
| At Ham Thuan Nam                  |               |             |             |                   |
|                                   | 475,778,590   |             | 88,500,000  | 387,278,590       |
| At Computer Centers Ham Thuan Nam |               |             |             |                   |
|                                   | 403,666,000   | 113,400,000 |             | 517,066,000       |

## 3.2 Depreciation

The total amount of depreclation in 2014 is 214,119,000 VND

#### 3.3 Employee status (Unit: VND)

|                                   | Year 2014     | Year 2013     |
|-----------------------------------|---------------|---------------|
| Total number of employees         | 70            | 59            |
| Total salary                      | 5,419,932,163 | 4,800,792,042 |
| Monthly average salary per person | 6,450,000     | 6,780,000     |

+ The policy of annual salary increase is unchanged. However, the average income of year 2014 decrease to 5,0% due in part to the increase in personnel.

+ Thien Chi has a policy to allow employees to borrow money from social insurance fund (not exceeding 70% of their

social insurance), monthly paid by installments. The total advance of employees as of 31/12/2014 is 220,800,000 VND

+ In 2008, Thien Chi Center has registered the social insurance to all employees.

#### 3.4 Credit operation

Groups carry out loan operation. The credit loan granted to economic support has increased up to 5.000.000 without interest. Besides, in job creation program, the project continues to lend money to individuals up to 25.000.000 VND to support them to pay salary to the poor workers or purchase materials with the monthly interest 0,5%. In 2014, the project concentrates on the credit loan program without interest supporting the poor households and has also granted loan with 0,5% monthly interest to the poor households which have borrowed money at the 7th revolution in raising livestocks, cultivation or small trading.

The credit status is as follows:

#### 3.4.1 Supplying credit:

| At 31/12/2014   | Total         | Economic program |
|-----------------|---------------|------------------|
|                 | VND           | VND              |
| Poor families   | 7,475,130,000 | 7,475,130,000    |
| + Duc Linh      | 3,659,930,000 | 3,659,930,000    |
| + Tanh Linh     | 2,696,950,000 | 2,696,950,000    |
| + Ham Thuan Nam | 1,118,250,000 | 1,118,250,000    |

### 3.4.2 Transfer of credit funds for Duc Linh communes management:

In 2014, credit programs in Tra Tan refunds for project Duc Linh 50,000,000 VND after 10 years of implementation of the program here. So now the program has stopped performing and no debt.

## 3.4.3 Income from credit operation in the year 2014:

| <ul> <li>Interest from bank deposits and short-term:</li> <li>Interest from credit operations:</li> </ul> | 25,407,148 VND<br>270,772,500 VND |
|---|-----------------------------------|
| 3.4.4 Other income:   |                                   |

| - Interest from social insurance funds for loans: | 15,234,700 VND  |
|---|-----------------|
| - Other income:                                   | 124,167,000 VND |

**3.5 Operating expenses:** Details of operating expenses are as follows:

| Items  |               | Amount (VND)  |
|--|---------------|---------------|
| 1.Cost of material:                                    | -             | 2,951,573,407 |
| 1.1 Cost of handicrafts                                | 1,448,784,024 | -             |
| 1.2 Cost of bamboo bike                                | 1,502,789,383 | -             |
| 2.Cost of other materials, tools:                      | -             | 162,548,000   |
| 2.1 Stationery   | 34,257,000    | _             |
| 2.2 Equipment and tools                                | 115,821,000   | -             |
| 2.3 Schools computer expenses                          | 12,470,000    | -             |
| 3. Energy expenses:                                    | -             | 56,091,428    |
| 3.1 Gas, electricity, water                            | 56,091,428    | _             |
| 4. Location expenses:                                  | -             | 137,761,800   |
| 4.1 Rental, office supplies                            | 137,761,800   | _             |
| 5. Repairs & petrol expenses:                          | -             | 777,547,868   |
| 5.1 Repair motorbike, gasoline for staffs in mission   | 777,547,868   | _             |
| 6. Training & tools, stationery expenses:              | -             | 5,401,156,901 |
| 6.1 Non smoking day                                    | 97,721,500    | _             |
| 6.2 Training to saving credit groups                   | 47,768,000    | _             |
| 6.3 Training to local village workers                  | 71,979,000    | _             |
| 6.4 Training to agricultural and veterinary classes    | 72,424,300    | _             |
| 6.5 Cost of education materials                        | 7,020,000     | _             |
| 6.6 Cost of visiting agricultural program              | 5,896,000     | -             |
| 6.7 Cost of modeling agricultural program              | 45,370,600    | -             |
| 6.8 Cost of buying tools, seed agricultural program    | 18,695,467    | -             |
| 6.9 Cost of photocopy of training materials            | 8,300,650     | -             |
| 6.10 Cost of workshop model, competitions              | 24,934,800    | -             |
| 6.11 Cost of education materials                       | 127,184,380   | -             |
| 6.12 Cost of training in health education              | 505,506,260   | -             |
| 6.13 Purchase of equipment for schools                 | 287,793,000   | -             |
| 6.14 Medicines and vermifuges for schools              | 31,457,830    | -             |
| 6.15 Scholarships                                      | 905,603,200   | -             |
| 6.16 Counterparts                                      | 132,145,800   | -             |
| 6.17 Staffs training                                   | 191,452,500   | -             |
| 6.18Training for women's right for employments         | 497,000       | -             |
| 6.19 Cost for training play team                       | -             | -             |
| 6.20 Purchase of medicines for mosquitoes impregnation | 23,561,000    | -             |

| 6.21 Purchase of net protect from mosquito               | 30,739,000    | -             |
|--|---------------|---------------|
| 6.22 Cost of community latrines                          | 730,356,045   | -             |
| 6.23 Waste recycling expenses                            | 222,803,841   | -             |
| 6.24 Audit's fees  | 27,968,000    | -             |
| 6.25 Project expansion assessing fee                     | 47,445,392    | -             |
| 6.26 Training to women's group                           | 290,786,740   | -             |
| 6.27 Poor households expenses                            | 321,999,290   | -             |
| 6.28 Cost for road and bridges pr ect                    | 387,100,000   | -             |
| 6.29 Cost of nylon bag collection                        | -             | -             |
| 6.30 Training to handicrafts group                       | 485,420,306   | -             |
| 6.31 Support for volunteer                               | 37,108,000    | -             |
| 6.32 Computer center training fees                       | -             | -             |
| 6.33 Loss on liquidation of assets                       | -             | -             |
| 6.34 Depreciation expenses                               | 214,119,000   | _             |
| 6.34 Credit risk expenses                                | -             | _             |
| 7. Other expenses:                                       | -             | 68,270,500    |
| 7.1 Miscellaneous  | 68,270,500    | -             |
| 8. Cost of moving and other services:                    | -             | 290,346,312   |
| 8.1 Transportation charges                               | 9,118,000     | _             |
| 8.2 Staff mission expenses                               | 80,436,000    | -             |
| 8.3 Post & telecommunication charges                     | 200,792,312   | -             |
| 9.Staff expenses:  | -             | 6,888,193,414 |
| 9.1 Staff salary   | 5,419,932,163 | -             |
| 9.2 Salary and other allowances to local village workers | 781,581,000   | -             |
| 9.3 Accident insurance to staffs                         | 53,739,000    | -             |
| 9.4 Social insurance to staffs                           | 632,941,251   | -             |
| 10. Financial expenses:                                  | -             | 137,123,314   |
| 10.1 Bank charges 93                                     | 159,500       | -             |
| 10.2 Bank charges 94                                     | 532,881       | -             |
| 10.3 Bank charges 95                                     | 275,972       | -             |
| 10.4 Bank charges 96                                     | 279,659       | -             |
| 10.4 Bank charges 16                                     | _             |               |
| 10.5 Financial expenses:                                 | 573,200       | -             |
| 10.6 Exchange rate differences                           | 135,302,102   |               |
| 11. Supporting fee                                       | -             |               |
| 11.1 Support to Tanh Linh                                | -             | -             |
| 11.2 Supporting to Ham Thuan Nam                         |               |               |

| 12. Other : | - | -              |
|-------------|---|----------------|
| 12.1 Other  | - | -              |
| Total       |   | 16,870,612,944 |

# 4. Source

| No | Name of supporter         | Amount (VND)   |
|----|---------------------------|----------------|
| 1  | Australia Embassy         | 176,508,000    |
| 2  | Mekong Plus               | 16,826,809,900 |
| 3  | Organization BBGV         | 169,600,000    |
| 4  | Unilever VN international | 480,000,000    |
| 5  | French Embassy            | 209,973,753    |
| 6  | B/O Amcham community      | 100,926,000    |
| 7  | Saigon Childrens Charity  | 33,300,000     |
| 8  | US Embassy                | 681,600,000    |
| 9  | Social Enterprise Grant   | 260,432,466    |
| 10 | Mr Sau and Miss Nguyet    | 4,500,000      |
|    | TOTAL                     | 18,943,650,119 |

Phan Thiet, December 31, 2014

Director,

Nguyen Van Than